STATE OF LOUISIANA - INVITATION FOR BID



PROPOSAL NO.: FEC-22

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PRO	PROPOSAL <u>MUST BE RECEIVED</u> NO LATER THAN								
	TIME:]	DATE:						
	10:00 A.M.	1	May 6, 2010						
	IFB CO	ORDI	NATOR:						
	Mel	issa F	larris						
	PHONE: EMAIL:								
	(225) 342-8414 Melissa.Harris@la.gov								

This document constitutes an invitation to submit sealed bids, including prices, from qualified individuals and organizations to furnish those services and/or items described herein.

Proposals **must** be mailed to the Office of the Governor, Division of Administration (D0A), Office of Risk Management or hand carried to its offices at 1201 North Third Street, Suite G-192, P. O. Box 91106, Baton Rouge, Louisiana 70821-9106.

STATE OF LOUISIANA - DEPARTMENT OF EDUCATION, RECOVERY SCHOOL DISTRICT

FOR

Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents).

CONTRACT PERIOD:

BIDDER/CONTRACTOR INFORMATION/SIGNATURE:

Policy to be effective for the period of 12:01 A.M. July 1, 2010 to 12:01 A.M. July 1, 2011 with two (2) one-year options to renew at the same rates. Bids will be received up to 10:00 A.M., May 6, 2010 by the Administrative Section of the Office of the Governor, Division of Administration, Office of Risk Management, 1201 North Third Street, Suite G-192, Baton Rouge, Louisiana. At the same hour of the same day and date bids will be publicly opened and read in the conference room at the Division of Administration, Office of Risk Management address. Bids received after this time will be returned to the bidder/contractor unopened.

requirements of this docu	es to provide the insurance cover ument and further agrees that when the ontract, as defined herein, shall exist	his document is count	ersigned by an authorized of	
		_		
Insurance Agency Name				
Signature of De	esignated Authorized Insurance Agency	Representative	Print Name	Title
Mailing A	ddress (Bidding Agency)		Telephone	
	City	State	Zip Code	
	THE FOLLOWING SECTION IS FO	OR STATE OF LOUI	SIANA USE ONLY	
NOTICE OF AWARD		Р	ROPOSAL NUMBER:→	FEC-22
	This proposal is accepted by	the State of Louisian	na as follows:	

STATE RISK DIRECTOR

DATE

INVITATIONS FOR BID - FORM ORM-02

STATE RISK UNDERWRITING SUPERVISOR

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STATE OF LOUISIANA OFFICE OF RISK MANAGEMENT (ORM)

PART I

TERMS AND CONDITIONS OF AN INVITATION FOR BID

1. Terminology of an Invitation for Bid (IFB)

Throughout this document the words "bidder", "contractor", and "policy" may pertain to one or more bidder(s), contractor(s), or policy(ies).

Whenever the following words and expressions appear in an Invitation for Bid document or any amendment, exhibit, or attachment thereto, the definition or meaning described below **shall** apply.

- 1.1 <u>Authorized</u> Is an admitted or non-admitted insurance company approved by the Commissioner of Insurance to do business in the State of Louisiana.
- 1.2 <u>Bid Close Date and Time and Similar Expressions</u> The exact deadline required by the IFB for the physical receipt of bids by the Division of Administration (DOA), Office of Risk Management in its office.
- 1.3 <u>Bidder</u> The person or organization that responds to an IFB with a proposal and prices to provide the service, supplies, or equipment as required in the IFB document. All provisions contained in this solicitation, which are addressed to the bidder, shall apply equally to the contractor.
- 1.4 <u>Budget Agency or State Budget Agency</u> Any unit of state government in the State of Louisiana for which the policy of insurance and service is being purchased by the Office of Risk Management sometimes hereinafter referred to as ORM.
- 1.5 <u>Buyer</u> The procurement staff member of ORM.
- 2.6 Contractor The person or organization who enters into a legally binding contract thereby agreeing to perform a service and/or to furnish supplies or equipment in return for the payment of money and includes the bidding agent or agency and the insuring company whose names appear on the cover sheet and EXHIBIT III of the invitation for bid. All provisions contained in this solicitation, which are addressed to the contractor, shall apply to the bidder.
- 1.7 <u>Guaranteed Cost</u> Premium charged on a prospective basis, fixed or adjustable, or on a specified rating basis, but never on the basis of loss experience. In other words, the cost is guaranteed to the extent that it will not be adjusted based on the loss experience of the insured during the period of coverage. The rate(s) must remain fixed during the contract period.
- 1.8 <u>Invitation for Bid or IFB</u> Those procurement documents issued by ORM to potential bidders/contractors for the purchase of insurance coverage and related service as described in the document. The definition includes all attachments, exhibits, schedules, supplemental pages, and/or amendments thereto.
- **1.9** <u>Manuscript Endorsement</u> Any manually-drafted endorsement changing any conditions, agreements, exclusions or warranties of the contract.
- **1.10 Must and Shall** When these words are used, the performance or non-performance of a certain act is mandatory and shall be performed or not performed exactly as described.
- 1.11 <u>Designated Authorized Representative</u> When used in regards to the insurance company or an incorporated insurance agency, these words mean an elected corporate officer with power of attorney for the insurance company/agency. The requirements of power of attorney are

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specified in PART IV, Section 3 of these specifications. When used in regards to an unincorporated insurance agency, these words mean the owner of the agency.

2. Open Competition

2.1 It is the intent and purpose of ORM that the Invitation for Bid permits free and open competition. However, it **shall** be the bidder's/contractor's responsibility to advise ORM if any language, requirements, etc., or any combination thereof, inadvertently restricts or limits the requirements to a single source or otherwise unduly or unnecessarily prohibits the submission of a bid. The notification **must** be received by ORM within ten (10) calendar days prior to the bid close date and time. Bidders are requested to bring to the attention of ORM any perceived problems with these specifications at the earliest possible opportunity in order to allow clarification or amendment with minimal disruption to the bid process.

3. The Invitation for Bid Document (IFB)

- 3.1 The IFB contains two basic types of requirements and information, although it may be organized into several parts. One type consists of the scope of work (technical requirements) and related contractual commitments with which the bidder/contractor **must** comply if awarded a contract. The other type consists of those basic instructions and procedural requirements which **must** be observed and satisfied by the bidder/contractor when submitting a bid for consideration.
- 3.2 The Notice to Bidders is mailed to persons and organizations at the address currently on file with the DOA, Purchasing Section. If any portion of the address is incorrect, the bidder/contractor **must** notify the buyer upon receipt of the document. Any notices of subsequent amendments to an IFB will be mailed to the same address as the original notice unless otherwise notified.
- 3.3 Additional copies of the bid proposal forms, information, specifications and subsequent amendments may be obtained on line at http://www.doa.louisiana.gov/orm/uwnewbid.htm.

4. Amendments to an Invitation for Bid

- 4.1 ORM reserves the right to officially modify or cancel an IFB after issuance. Such a modification shall be identified as an <u>amendment</u> and numbered in a sequential order as issued.
- 4.2 If bidder/contractor has not received all amendments which have been issued by ORM, it is the bidder's/contractor's responsibility to contact ORM to obtain a copy(ies) of the amendments. If the designated authorized representative of the insurance agency fails to acknowledge receipt of all amendment(s) by signing the amendment(s) in the designated area and returning same with bid response, the bidder's/contractor's submission will not be considered a responsive bid.
- 4.3 The designated authorized representative of the insurance agency may acknowledge the acceptance of the conditions of an amendment by electronic mail services if issued to and physically received in the Office of Risk Management by the IFB Coordinator no later than the official bid close date and time. Verbal messages shall not be permitted or considered as an acceptance of an amendment.

5. Questions by Bidders

Any questions related to an IFB must be directed to the IFB Coordinator whose name appears at the top of the form on page 1. Prior to the award of the IFB, the bidder/contractor shall not contact nor ask questions of the State agency for which the required insurance is being procured, unless so stated elsewhere in these specifications. Questions shall be submitted in writing and will be answered in writing in the form of an amendment and posted to the official website. Any correspondence related to an IFB should refer to the appropriate IFB number, page and paragraph number, etc. However, if you mail questions, do not place the IFB number on the outside of the envelope containing questions since such an envelope

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will be identified as a sealed bid and will not be opened until after the official bid close date and time. Correspondence is to be mailed to the Office of Risk Management, P. O. Box 91106, Baton Rouge, LA 70821-9106, Attention: IFB Coordinator.

- 5.2 All questions **must** be received by ORM at least fifteen (15) calendar days prior to the bid opening date. All answers will be posted to the official website at least ten (10) calendar days prior to the bid opening date.
- Questions will also be permitted at the Pre-Bid Conference, if scheduled. The IFB will contain the date, time, and location of the Pre-Bid Conference. Attendance will be at the bidder's/contractor's expense. The bidder/contractor should bring a copy of the IFB since it will serve as the agenda. However, since impromptu questions may be asked and spontaneous answers may be given, the only official position of ORM **shall** be the position or answer posted to the official website. Transcripts are not made nor issued to bidders/contractors.

6. Instructions for Submission of Bid(s) by Bidders/Contractors

- A proposal submitted **must** be manually signed in ink by the designated authorized representative of the insurance agency and the insurance company. ORM will accept either the original insurance company designated authorized representative's signature submitted with the bid response <u>or</u> a facsimile copy of the insurance company designated authorized representative's signature on EXHIBIT III in lieu of an original signature. The original of EXHIBIT III containing the insurance company designated authorized representative's original signature **must** be received at ORM's office within thirty (30) working days after the bid opening date. Failure to timely submit said original of EXHIBIT III may result in rejection of the bid. Submission of a bid bond in compliance with PART IV, Item 3 of these specifications does not eliminate the requirement of a company and an agency signature; however, the submission of a bid bond allows any authorized person from the company and the agency to sign the invitation in lieu of the designated authorized person.
 - **6.1.1** The designated authorized representative of the insurance agency **shall** manually sign in ink the following:
 - **6.1.1.1** Form ORM-02
 - 6.1.1.2 Any amendments to the specifications, if required
 - **6.1.2** The designated authorized representative of the insurance company **shall** manually sign in ink the following:
 - 6.1.2.1 EXHIBIT III
- 6.2 All attachments **shall** be returned as follows:
 - **6.2.1 Must** contain all information required by the IFB.
 - **6.2.2** The bid **shall** be priced as required in the IFB.
 - **6.2.3 Must** be sealed in an envelope or box.
 - 6.2.4 Must be delivered to the Office of Risk Management Administrative Section and officially clocked in no later than the exact time on the date as specified in the IFB.
 - **6.2.5** Entire IFB and Amendments (if applicable) shall be returned except as otherwise provided in these specifications.
- 6.3 THE SEALED ENVELOPE OR BOX CONTAINING AN IFB SHALL BE CLEARLY MARKED ON THE OUTSIDE BOTTOM LEFT CORNER WITH THE FOLLOWING:

6.3.1. THE OFFICIAL IFB PROPOSAL NUMBER.

6.3.2. THE OFFICIAL CLOSE DATE AND TIME.

6.4 Please submit your bid with pages numbered in the bottom right-hand corner of each page in the following manner: 1 of 4, 2 of 4, etc.

7. Proposal Opening

- 7.1 Shortly after the expiration of the official bid close date and time, bids will be opened. The bidders/contractors and the public are invited, but not required, to attend the formal opening of bids. Prices will be read aloud to the public. However, no decisions related to an award of a contract shall be made at the opening.
- 7.2 Due to manpower limitation, buyers shall not repeat prices after an opening via telephone request. Please do not make such requests. However, upon written request a photocopy of the Summary of Quotations shall be forwarded to interested bidders/contractors.

8. Late Proposals

- 8.1 Any bid received by the Office of Risk Management after the exact bid closing date and time shall not be opened and shall not be evaluated regardless of the reason and mitigating circumstances related to its lateness or degree of lateness.
- 8.2 It is the bidder's/contractor's sole responsibility to insure that the proposal is physically received and officially clocked in as a sealed document by the Office of Risk Management in its offices no later than the official close date and time. Late bids **shall** be returned to bidders/contractors unopened.

9. Rejection of Bids

An invitation for bids, a request for proposals, or other solicitation may be canceled or all bids or proposals may be rejected, if it is determined in writing by the chief procurement officer or his designee that such action is taken in the best interest of the State.

10. Public Notice of Awards

- A complete record of all bids is on file in this office subject to inspection of any citizen who is interested in investigating, for any purpose, the record of State purchases.
- 10.2 Bidders are permitted to review competitors' bids and evaluate documents in accordance with the provisions of the Public Record Act, Louisiana R.S. 44:1 et seq. Such review must be conducted on site in ORM in accordance with the public records statutes.

11. Non-Award of Contract Due to Insufficient Funds

ORM reserves the right to reject the bid for insurance coverage if the insured(s) does/do not have sufficient funds available with which to pay the premium.

12. Contract Resulting From an IFB

The bidder/contractor is advised that the State of Louisiana does not sign standard contract forms. The IFB document issued by ORM contains signature lines for the designated authorized representative of the insurance agency and of the insurance company which shall be signed when submitted as a bid. Immediately below the bidder's/contractor's signature line is a section entitled "Notice of Award" which contains signature lines for officials of the State of Louisiana. To consummate a contract, officials of the State of Louisiana need only to sign the Notice of Award section of the form.

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Be aware that the actual contract between the State of Louisiana and the bidder/contractor shall consist of the following documents: (1) IFB and any amendments issued thereto, (2) the proposal submitted by the bidder/contractor in response to the IFB, (3) the actual policy issued. In the event of a conflict in language between items 1, 2, and 3 referenced above, the provisions and requirements set forth and/or referenced in the IFB shall govern. ORM reserves the right to clarify any contractual relationship in writing and such written clarification shall govern in case of conflict with the applicable requirements stated in the IFB and the bidder's/contractor's proposal. In all other matters not affected by the written clarification, if any, the IFB shall govern. The refusal of the bidder/contractor to conform to the provisions and requirements set forth and/or referenced in the IFB shall result in the award of the contract to the new lowest bidder/contractor. The bidder/contractor is cautioned that its proposal shall be subject to acceptance by ORM without further clarification. In the event of any discrepancies between the insurance requirements delineated in these bid specifications and the model policy provided herein, the bid specifications shall govern.

PART II

TECHNICAL SPECIFICATIONS

1. General Specifications

- 1.1 The bidder/contractor shall provide Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents).
 - 1.1.1 The bidder/contractor shall agree that underwriting information provided in the schedule is believed to be correct and it shall not be considered in any way a warranty by ORM and shall not impair the rates for the insurance coverage based upon the information provided.
 - 1.1.2 Bids submitted by admitted companies (including reinsurance carriers which desire to submit bids for any coverage layer requested or excess of any coverage layer requested) licensed to do business in the State of Louisiana possessing a Best's Insurance Reports policyholder's current rating of "A++", "A+", "A" or "A-", with a financial rating of Class VIII or higher will be considered first. Surplus line companies or non-admitted companies possessing a Best's Insurance Reports policyholder's current rating of "A++", "A+", "A" or "A-", with a financial rating of Class VIII or higher will be considered and accepted only if acceptable bids are not tendered by an admitted company. The bidding company shall meet the qualifications mentioned above without regard to any cut-through endorsements to a higher company. Direct quotations from companies (including reinsurance carriers) shall be considered an alternate bid. Mutual companies which write assessable insurance policies are not acceptable and will not be considered for award of the bid.
- 1.2 The contract and policy term **shall** be for the period of time as reflected under EXHIBIT I.
- 1.3 Invoices for policies delivered and accepted shall be submitted (in duplicate) by the bidder/contractor on its own form directly to ORM.
- 1.1 Contractor shall be required to furnish closure claims settlement notices to ORM on all settlements of claims and a quarterly report reflecting claims opened and closed and claims reserved and paid per agency by policy year including all allocated loss adjustment expenses until all claims are closed. Information to be reflected on the quarterly report for each individual claim shall include but not be limited to the following.
 - **1.5.1** Date of Loss;
 - 1.5.2 Status of claim (open, closed, reopened);
 - **1.5.3** Brief Description of Loss:
 - **1.5.4** Name of State Agency;
 - **1.5.5** Amount of claim as indicated below (by coverage code, if coverage code is applicable);
 - **1.5.5.1** Amount reserved;
 - **1.5.5.2** Amount paid;
 - **1.5.5.3** Outstanding reserve;
 - **1.5.5.4** Amount recovered;
 - **1.5.5.5** Amount of loss adjustment expenses; and
 - 1.5.5.6 Net Incurred
- 1.4 All books and records of transactions under this contract shall be maintained by the bidder/contractor for a period of five (5) years from the date of the final payment under the contract.
- ORM will execute any "A" rate form or Louisiana Certification of Exempt Commercial form as necessary to enable the underwriter to comply with any premium charge quoted and preclude

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any violation of rating bureau requirements (if applicable). The form(s) will be executed upon written request.

- The contractor shall make special filings of policy forms with the Louisiana Department of Insurance as needed to comply with coverage requested in these specifications prior to the issuance of the policy and during the entire policy period.
- 1.7 At the request of ORM, the insurance policy issued to include coverages as reflected in PART IV of these specifications will be revised by way of endorsements to the policy extending or deleting coverage as a result of any changes in units of exposure, if needed.
- 1.8 A bidder/contractor offering a direct sale of insurance to the State should have reduced the policy premium by the amount of the commission which would have been paid, as indicated by Louisiana R.S. 39:1631.
- "It shall be unlawful for an agent (bidder/contractor) to split, pass on or share with any person, group, organization or other agent, except the State of Louisiana, all or any portion of the commission derived from the sale of insurance to the State..." Louisiana R.S. 39:1632.

2. General Required Endorsements

The "policy of insurance" as used in this section **shall** mean policy issued by the successful bidder/contractor.

2.1 The cancellation provisions of the policy of insurance shall be replaced with the following: "It is agreed that the guidelines set forth in this policy as regards cancellation of coverage are set aside and shall be inoperative to the extent that they are in conflict with the following verbiage:

The insured may cancel the policy by returning it to the company or by giving the company advance notice of the date cancellation is to take effect. The company may cancel or non-renew the policy by mailing to the insured by "Certified Mail, Return Receipt Requested" (at the insured's last known address by the company) written notice of cancellation at least:

Thirty (30) days before the effective date of cancellation if cancellation is due to nonpayment of premium; or

One hundred-twenty (120) days notice if cancellation or non-renewal is due to any other reason.

The company may deliver any notice instead of mailing it. A signed return receipt will be sufficient proof of notice. The effective date of cancellation stated in the notice shall become the end of the policy period."

- 2.2 The policy of insurance shall include this endorsement: "The policy shall furnish automatic coverage on newly acquired, leased, or rented property (property as to which insured acquires ownership or control) without regard to any thirty (30) day automatic limitation in the policy."
- 2.3 The policy of insurance shall include this endorsement: "For the insurance afforded herein, the State Risk Director for the State of Louisiana, Division of Administration, Office of Risk Management is authorized to act for all insureds with respect to the giving and receiving of notice of cancellation, non-renewal or material change, receiving any return premium or dividend, and changing any provisions of this coverage. Such notice or changes shall be mailed in care of the Office of Risk Management, Division of Administration, Post Office Box 91106, Baton Rouge, LA 70821-9106."

3. Special Required Endorsements

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- 3.1 The policy of insurance shall include this endorsement: "For the insurance afforded herein, the company shall pay replacement value cost of loss to building structure whether or not the building is replaced or repaired. Insurance applies on a scheduled basis only to a coverage for which a Limit of Insurance is shown. But in no event shall liability in any one occurrence of any one Building, any one Structure, or Business Personal Property at any one location exceed 115% of the individually stated valued for such property as is shown in the latest Schedule of Property Values or other documentation on file with the Office of Risk Management, nor shall liability exceed any specific Limit of Insurance applying to any insured loss, coverage or location(s)."
- **Policy of insurance shall include this endorsement:** "It is agreed that the guidelines set forth in this policy as regards the time limitation to render a proof of loss are set aside and shall be inoperative to the extent that they are in conflict with the following verbiage:

The insured shall render to this company a proof of loss within twenty-four months after the loss, unless such time is extended in writing by this company."

4. <u>Delivery Dates and Location</u>

- 4.1 The policy of insurance **shall** be received by ORM within forty-five (45) days from the inception date of the policy and **shall** not be delivered to any other State agency.
- 4.2 Coverage binder **shall** be received by ORM within ten (10) days of the date award is made.
- 4.3 Bidder/Contractor shall issue endorsement(s) to any additional insured(s) as requested by the Named Insured.
- 4.4 This is a request for a guaranteed cost for a one (1) year policy in effect from **July 1, 2010** to **July 1, 2011** with two one-year options to renew at the same rates.

5. Claims Service

- 5.1 The bidder/contractor **shall** provide claims service for the Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents) coverage.
- 5.2 The claims service **shall** be responsible for the handling of our claims to their conclusion in a professional manner. Should the contract be terminated the bidder/contractor **shall** remain responsible for occurrences that take place during the policy period.
- The contractor **shall** furnish an adjusting firm, with ORM's concurrence, having qualifications equal to a general adjuster specializing in property with the ability to perform inspections within twenty-four (24) hours after notification of loss, upon the request of ORM. The insured **shall** report all losses to the agent-of-record (contractor). The company **shall** not contest any settlement made by ORM unless written notice of its intent to participate in the loss adjustment has been made within fourteen (14) days after receipt of the Property Loss Notice to the agent-of-record.
- 5.4 The following guideline **shall** be followed for the handling of claims: On any claim, regardless of the estimated claim value, ORM shall have the option to assign an outside selected/approved adjuster or to keep in-house.
- 5.5 ORM **shall** be responsible for payment of the outside adjusting cost for all claims below \$50,000,000 per occurrence.
- 5.6 Bidder/Contractor **shall** be responsible for the payment of outside adjusting cost for all claims above \$50,000,000 per occurrence.
- 5.7 ORM will notify excess carrier about any property claim that appears to have an estimated value of \$5,000,000 or more.

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6. Rates

The contractor **shall** provide ORM with the rate(s) per unit of exposure corresponding to premium indicated on EXHIBIT I as regards Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents). The rate(s) **shall** be indicated on EXHIBIT II of these specifications.

PART III

GENERAL CONTRACTUAL REQUIREMENTS

- Bidder/Contractor shall be bound by the provisions of Louisiana R.S. 39:1551, et. seq., (The Louisiana Procurement Code).
- 2. Unless otherwise provided by law, a contract for services may be entered into for periods of not more than three years. No contract shall be entered into for more than one year unless the length of the contract was clearly indicated in these specifications. At the option of the State of Louisiana and upon acceptance by the bidder/contractor, any contract awarded for one year may be extended for two additional twelve-month periods -- not to exceed a total contract period of thirty-six months.

3. Appropriation Dependency Clause

- The continuation of this agreement is contingent upon the appropriation of funds by the legislature to fulfill the requirements of the agreement. If the legislature fails to appropriate sufficient monies to provide the continuation of this agreement or if a lawful gubernatorial order issued in or for any given fiscal year during the term of this agreement reduces the funds appropriated in such amounts as to preclude making the payments set out herein, the agreement shall terminate on the date said funds are no longer available without any liability incurring onto the State other than to make payment for services rendered prior to the termination date.
- 3.2 However, the State **shall** be under a duty to make such determination only in good faith. It **shall** not arbitrarily and without justification cancel this agreement for the sole purpose of acquiring from another vendor other products of comparable quality and value. The State agrees that it will use its best efforts to obtain approval of necessary funds to fulfill the obligations of this agreement by taking the appropriate action to request adequate and/or additional funds.
- 4. Endorsements extending and/or deleting coverage which are issued to the policy of insurance must reflect any increases or decreases in the amount of the bidders'/contractors' compensation (premium) and shall serve to modify or amend the premium as reflected on EXHIBIT I of these bid specifications. No other method and/or no other document, including correspondence, acts and oral communications by or from any person, shall be construed as a modification or supplementation of the contract except as herein delineated as regards amendments and endorsements.
- 5. In the event the company or companies originally contracted with by ORM fail(s) to perform, ORM shall allow substitution for such company or companies if the parties sought to be substituted meet all criteria established by these specifications. In the event substitution of company or companies occurs, company signature pages signed by the replacement company or companies must also be submitted to ORM.

PART IV

GENERAL BID INFORMATION

1. Special Instructions to Bidder

- 1.1 The bidder/contractor **must** respond to this IFB by submitting all data required herein in order for this bid to be evaluated and considered for award. Failure to submit such data **shall** be deemed sufficient cause for disqualification of a bid from further consideration of award.
- The bidder/contractor **shall** provide Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents) which **must** equal or exceed the coverage provided in the underlying self-insurance policy issued by ORM and reflected in Schedule A of these specifications.
- Any change or restriction in conditions, warranties, or exclusions from the underlying policy (found elsewhere in these specifications) or from these specifications **must** be completely explained in writing and attached to the bid. Any such deviations which provide less coverage and/or service than that required in the underlying policy and/or these bid specifications **shall** be considered an alternate quotation. Any such change or restriction **shall** be indicated on EXHIBIT V of these specifications. **Submission of sample policy(ies) and/or service** narrative shall not be considered to be in compliance with the above stipulations.
- 1.4 ORM reserves the right to reject any or all bids.
- 1.5 Bidder/Contractor is bound by all of the terms, prices and conditions of its bid for a term of sixty (60) days after bid opening. No bid may be withdrawn prior to the expiration of that sixty (60) day period.
- 1.6 A contract resulting from this IFB shall be awarded in response to a bid providing the lowest responsible and responsive bid to the State of Louisiana.
- 1.7 Any award of the contract resulting from this invitation shall be made by written notification from ORM.
- As respects this bid, company name and signature of designated authorized representative of the insurance company shall be indicated on EXHIBIT III of these specifications. Submission of a bid bond in compliance with PART IV, Item 3 of these specifications does not eliminate the need for a company signature; however, the submission of a bid bond allows any authorized person from the company to sign the invitation in lieu of the designated authorized person.

2. Pricing Information

- 2.1 The bidder/contractor **shall** provide fixed rates for services as required by the Technical Specifications. These costs **shall** be shown on the form attached as EXHIBIT I and EXHIBIT II, which **must** be returned with the proposal.
- 2.2 The bidder/contractor must provide other information as required in EXHIBIT I.
- 2.3 The bidder's/contractor's quotation **shall** be based on the following:
 - 2.3.1 Guaranteed Cost Plan

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- 2.3.2 Any Proposal submitted by the bidder/contractor must be submitted on the form herein provided with the blank spaces filled in showing the annual premium based on the coverages reflected in PART IV of these specifications.
- 2.4 Percentage of commission return shall reflect that percentage of the total premium which will be returned to the State by the successful bidder/contractor, if applicable, and as allowed in Louisiana R.S. 39:1631 and Louisiana R.S. 39:1632.
- 2.5 Annual/Anniversary premium shall be on a flat rate basis with no adjustments being made in a policy year for an increase or decrease in exposure units. However, subsequent anniversary billings will reflect any premium adjustments due to change in exposure units.
- 2.6 Any increase and/or decrease in premiums at the anniversary billings shall increase and/or decrease the amount of commission return to the same ratio or percentage as the original commission return utilized in the net premium determination.

3. Bidder Information

- 3.1 As regards the insurance company and an incorporated insurance agency, the bidder/contractor shall attach either one of the following (Items 3.1.1 or 3.1.2) to the proposal:
 - 3.1.1 Board resolution or power of attorney (with seal):
 - **3.1.1.1** giving the designated authorized representative of the insurance agency authority to tender a premium quotation on behalf of the insurance agency.
 - 3.1.1.2 giving the designated authorized representative of the insurance company authority to tender a premium quotation on behalf of the insurance company.
 - **3.1.1.3** giving the designated authorized representative of the insurance agency authority to tender a premium quotation on behalf of the insurance company.
 - 3.1.2 Bid bond in an amount equal to at least 10% of the Net Annual Installment Premium reflected on EXHIBIT I of these specifications or \$100,000, whichever is more. Bid bonds for 10% of Net Annual Premium can be rounded to nearest dollar.
- 3.2 As regards an unincorporated insurance agency (sole proprietor agency), the bidder/contractor shall attach either one of the following Items (3.2.1 or 3.2.2) to the proposal.
 - 3.2.1 Notarized affidavit, board resolution or power of attorney (with seal):
 - **3.2.1.1** giving documentation from the Louisiana Insurance Department reflecting proof of ownership of the agency.
 - **3.2.1.2** giving the designated authorized representative of the insurance company authority to tender a premium quotation on behalf of the insurance company.
 - **3.2.1.3** giving the designated authorized representative of the insurance agency authority to tender a premium quotation on behalf of the insurance company.
 - 3.2.2 Bid bond in an amount equal to at least 10% of the Net Annual Installment Premium reflected on EXHIBIT I of these specifications or \$100,000, whichever

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is more. Bid bonds for 10% of Net Annual Premium can be rounded to nearest dollar.

- 3.3 The bidder/contractor **must** submit with its response to this IFB a certificate of insurance showing proof of errors and omissions coverage on the agent and/or broker with limits of liability of at least \$1,000,000 per claim or per occurrence. This errors and omissions coverage must be maintained throughout the period of this contract.
- The bidder/contractor **must** submit a narrative description of the claims service it proposes to provide. The narrative should include, but not necessarily limited to, a description of the claim handling procedures (routine processing) commencing with the date of loss, reaction time on claims, and length of time before a claims payment will be made. The bidder/contractor **shall** be held contractually responsible for information provided in EXHIBIT IV.

4. Schedule of Property Values and Assessment of Premium

ORM maintains the schedule of property values at its own expense. Therefore, the bidder/contractor will not need to include a charge for this service in the premium quotation. Successful vendor will be furnished a copy of this schedule on an annual basis.

5. Building Appraisals, Claim Details, Agency Contacts

Appraisal files and claim details pertaining to the present property policy are available for inspection by all interested bidders/contractors on Monday through Friday (between the hours of 8:00 A.M. and 3:00 P.M.) at 1201 North Third Street, Suite G-192, Baton Rouge, Louisiana. Review of the files shall be by appointment only.

6. <u>Insurance Required</u>

6.1 Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for The Department of Education, Recovery School District (Buildings and Contents). THIS BID DOES NOT REQUEST ANY FLOOD INSURANCE. PLEASE DISREGARD THE FLOOD ENDORSEMENT IN THE UNDERLYING POLICY.

The contractor shall provide coverage which must equal or exceed the coverage provided in the underlying self-insurance policy (referenced in Schedule A of these specifications) issued by ORM subject to items 6.1.1 through 6.1.10 below.

- 6.1.1 The company shall be liable in respect to each and every loss occurrence regardless of the number and kinds of risks involved only for the excess over and above the underlying self-insurance policy (referenced in Schedule A of these specifications) issued by ORM.
- 6.1.2 It is warranted by the insured that with respect to each and every loss occurrence the initial net loss set forth in paragraph 6.1.1 above shall be retained at the insured's own risk and not insured in any way.
- 6.1.3 A copy of the underlying self-insurance policy forms and endorsements is referenced Schedule A of these specifications. The following forms/coverages (see underlying policy) do not apply and are to be excluded from the policy(ies) to be issued as a result of the award of this contract.

Endorsement 8 (Basic Procedures for Property Damage Claims)

Endorsement 5 (Additional Language)

Inland Marine Floaters:

Form F - Livestock Form

Form C - In Transit Form

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Endorsement 1 – Water Damage and Flood Coverage Endorsement Flood Special Form – Standard Flood Insurance Policy General Property Form

- 6.1.4 The Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for The Department of Education, Recovery School District (Buildings and Contents) must provide replacement cost coverage on all building structures and actual cash value coverage on all personal property.
 - 6.1.4.1 Insurance applies on a scheduled basis only to a coverage for which a Limit of Insurance is shown. But in no event shall liability in any one occurrence of any one Building, any one Structure, or Business Personal Property at any one location exceed 115% of the individually stated valued for such property as is shown in the latest Schedule of Property Values or other documentation on file with the Office of Risk Management, nor shall liability exceed any specific Limit of Insurance applying to any insured loss, coverage or location(s). The only exceptions being the following:
 - Movable building structures will be afforded coverage on an actual cash value basis.
 - Fine art will be afforded coverage on an agreed value basis.
- 6.1.5 If a covered property has been damaged in a prior declared disaster and has received public assistance through FEMA (other than flood), the excess policies will pay on those properties <u>first</u> up to the amount of the previous loss reimbursed through FEMA. See 44 CFR Part 206. 253, items (b)(2) and (c).
- 6.1.6 The underlying self-insurance policy uses the ISO Exclusion Terrorism Form (IL 00 30 01 06). The following terrorism wording, or equivalent, will be acceptable in all excess layers:
 - **Biological or Chemical Materials Exclusion**: It is agreed that this Insurance excludes loss, damage, cost or expense of whatsoever nature directly or indirectly caused by, resulting from or in connection with the actual or threatened malicious use of pathogenic or poisonous biological or chemical materials regardless of any other cause or event contributing concurrently or in any other sequence thereto.
- **6.1.7** Quotation is to be based on the total insurable value of \$970,598,727 as reflected in Schedule A of these specifications, as of 2/26/2010.
- **6.1.8** Quotations by layer will be submitted as shown in Exhibit I, Bid Quotation Form. Rates per unit of exposure must also be submitted in Exhibit II, Rates.
 - The entire bid will be awarded based on the quoted Net Annual Installment Premium for the layers up to \$150,000,000 excess of \$50,000,000 SIR for a total coverage limit of \$200,000,000. The optional quotation of \$25,000,000 excess of \$25,000,000 SIR will not be evaluated for the award. ORM reserves the right to purchase any layer(s) at the cost quoted on the awarded bid. If a quotation does not include premiums for layers up to and including \$200,000,000, then the bid will be disqualified.
- **6.1.9** Policy of insurance **shall** include the *General Required* and *Special Required Endorsements* reflected in Part Two of these specifications.
- 6.1.10 Named Insured and Address

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State of Louisiana, Department of Education, Recovery School District c/o Office of Risk Management Post Office Box 91106
Baton Rouge, Louisiana 70821-9106

Premises Insured:

All properties taken over or purchased by the State of Louisiana through the Department of Education, Recovery School District, including, but not limited to, possible locations identified in the future. The Act that regulates this can be found by the following link: http://www.legis.state.la.us/lss/lss.asp?doc=211794

7. <u>Underwriting Information</u>

7.1 Schedule of Current Coverage

July 1, 2009 - June 30, 2010

Primary: \$50,000,000 self-insured retention (SIR) through the Louisiana Self-Insurance

Program

Excess: \$175,000,000 excess of \$50,000,000 SIR all perils excluding flood (See Schedule

Below)

Flood: National Flood Insurance Program (NFIP) (flood coverage not requested in these

specifications)

Broker: Risk Services of Louisiana, LLC

7.2 Prior Premium Information (as of 2/26/2010)

Policy Period	Total Property Value	ORM Retention	ORM Aggregate	Premium	Policy Limit (after SIR)
05-01-06/07	\$983,125,262	\$500,000	-0-	\$5,000,000	\$50,000,000
07-01-07/08	\$874,283,417	\$50,000,000	-0-	\$9,566,000	\$150,000,000
07-01-08/09	\$907,205,296	\$50,000,000	-0-	\$9,566,000	\$150,000,000
07-01-09/10	\$970,598,727 **	\$50,000,000	-0-	\$9,566,000	\$175,000,000

^{**} As of 2/26/2010

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	*	EXHIBIT I	*		*	
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<u>EXHIBIT I</u>

BID QUOTATION FORM

Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for The Department of Education, Recovery School District (Buildings and Contents) effective July 1, 2010 with two one-year options to renew at the same rates.

OPTIONAL QUOTATION

Coverage Layer	¹ Total Annual Installment	² Less Commission	¹ Net Annual
Excess of	Premium (Including any policy Tax, surplus tax, Policy fees,	Return	Installment Premium
\$25,000,000 SIR	etc.)	(Per LA R.D.39:1632)	
\$25,000,000		(%	b)

SINGLE LAYER QUOTATION

Coverage Layer	¹ Total Annual Installment	² Less Commission	¹ Net Annual
Excess of	Premium (Including any policy Tax, surplus tax, Policy fees,	Return	Installment Premium
\$50,000,000 SIR	etc.)	(Per LA R.D.39:1632)	
\$25,000,000		(%)	
\$50,000,000		(%)	

Coverage Layer	¹ Total Annual Installment	² Less Comr	mission	¹ Net Annual
Excess of	Premium (Including any policy Tax, surplus tax, Policy fees,	Retur	n	Installment Premium
\$100,000,000	etc.)	(Per LA R.D.:	39:1632)	
\$100,000,000			(%)	
	TOTAL OF 1 ST \$200	0,000,000 OF CO	VERAGE**:	
\$200,000,000			(%)	
\$300,000,000			(%)	
\$400,000,000			(%)	
\$500,000,000				
\$600,000,000				

^{**} The entire bid will be awarded based on the quoted Net Annual Installment Premium for the layers up to \$150,000,000 excess of \$50,000,000 SIR for a total coverage limit of \$200,000,000. The optional quotation of \$25,000,000 excess of \$25,000,000 SIR will not be evaluated for the award. ORM reserves the right to purchase any layer(s) at the cost quoted on the awarded bid. If a quotation does <u>not</u> include premiums for layers up to and including \$200,000,000, then the bid will be disqualified.

¹In the event the percentages of policy tax, or surplus lines tax or other taxes increase due to changed legislation, the bidder(s)/contractor(s) **shall** absorb the increases as the State cannot pay more than the amounts quoted on the successful bid except in the instances of increased coverage.

²For explanation refer to PART II - Technical Specifications, Subsection 1, General Specifications, Paragraph I and PART IV - General Bid Information, Subsection 2, Pricing Information, Paragraph 2.4. **Bidder/Contractor must reflect percentage of total premium which will be returned to the State.**

PROPOSAL NO.	*	INVITATION FOR BID EXHIBIT II	*	DATE	*	PAGE
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EXHIBIT II RATES

Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for The Department of Education, Recovery School District (Buildings and Contents).

The bidder/contractor shall indicate below the rate(s) per unit of exposure corresponding to premium indicated on EXHIBIT I.

SINGLE LAYE	R QUOTATION
Coverage Layer	Rate
Optional Quotation \$25,000,000 excess of \$25,000,000	
\$25,000,000 excess of \$50,000,000	
\$25,000,000 excess of \$75,000,000	
\$100,000,000 excess of \$100,000,000	
\$100,000,000 excess of \$200,000,000	
\$100,000,000 excess of \$300,000,000	
\$100,000,000 excess of \$400,000,000	
\$100,000,000 excess of \$500,000,000	
\$100,000,000 excess of \$600,000,000	

PROPOSAL NO.	*	INVITATION FOR BID	*	DATE	*	PAGE
	*	EXHIBIT III	*		*	
FEC-22	*	COMPANY SIGNATURE PAGE	*	May 6, 2010	*	20 of 25

EXHIBIT III

COMPANY SIGNATURE PAGE

INSURANCE COMPANY OR COMPANIES TO BE USED AND PERCENTAGE OR LAYER OF COVERAGE TO BE PROVIDED BY EACH: (If additional space is required supplemental pages that are identified should be attached for insurance company name and signature)

NOTE: See signature requirements per PART I, Terms & Conditions, Item 6 and PART IV, General Bid Information, Item 1.8.

Insu	rance Company Name:		
Sign	ature Of Designated Authorized Representative Of The Insurance Company:		
Perc	entage Or Layer Of Coverage To Be Provided:		
NOT	E: Bidder/Contractor Must Answer the Following Questions:		
1)	Is insurance company an assessable mutual company? ³	YES	NO □
2)	Is insurance company licensed to do business in Louisiana? ³		

³See PART II, Technical Specifications, Item 1.1.2

EXHIBIT IV

CLAIMS HANDLING PROCESS NARRATIVE

Bidders/Contractors shall respond to the following:

Provide a narrative description of the claims handling procedures (routine processing) to be used in servicing the account for Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents). The description should include, but not be limited to, the routine processing of claims, the reaction time to a new loss, and the length of time before a claim's payment will be made. (If additional space is required, supplemental pages that are identified should be attached for the bidder's/contractor's complete response.)

PROPOSAL NO.	*	INVITATION FOR BID	*	DATE	*	PAGE
	*	EXHIBIT V	*		*	
FEC-22	*	COVERAGE/SERVICE DEVIATIONS	*	May 6, 2010	*	22 of 25

EXHIBIT V

COVERAGE AND/OR OTHER SERVICES DEVIATIONS

Bidder/Contractor shall indicate below any change or restriction in conditions, warranties, or exclusions from the Excess Following Form All Risk (All Perils, Excluding Flood) Building and Personal Property Coverage for the Department of Education, Recovery School District (Buildings and Contents). Submission of sample policy and/or service narrative shall not be considered as compliance with above stipulations. Non-disclosure of changes/restrictions shall be interpreted to mean policy and/or other services to be provided will be in compliance with coverage and/or other services requested in these specifications.

<u>EXHIBIT VI</u> <u>BIDDER'S CHECK LIST</u>

YES	NO		
		1.	Entire IFB returned (per page 5, item 6.2.5).
		2.	Page 20 (EXHIBIT III) signed by designated authorized representative of the insurance company (per page 5, item 6.1.2 and page 13, item 1.8.
		3.	Insurance Company Name has been indicated on Page 20 (EXHIBIT III) per page 15, item 1.8.
		4.	Form ORM-2 signed in ink by designated authorized representative of the insurance agency (per page 5, item 6.1.1).
		5.	Amendment(s) (if applicable) signed in ink by designated authorized representative of the insurance agency (per page 5, item 6.1.1).
		6.	Amendment(s) (if applicable) returned (per page 5, item 6.2.5 and page 4, item 4.2).
		NOTE:	ITEMS 7A, 7B, AND 7C; <u>OR</u> 8A, 8B, AND 8C; <u>OR</u> 9 IS REQUIRED.
		7A.	Board resolution/power of attorney (per page 14, item 3.1.1.1) is attached.
		7B.	Board resolution/power of attorney (per page 14, item 3.1.1.2) is attached.
		7C.	Board resolution/power of attorney (per page 14, item 3.1.1.3) is attached.
		8A.	Notarized affidavit, board resolution/power of attorney (per page 14, item 3.2.1.1) is attached.
		8B.	Notarized affidavit, board resolution/power of attorney (per page 14, item 3.2.1.2) is attached.
		8C.	Notarized affidavit, board resolution/power of attorney (per page 14, item 3.2.1.3) is attached.
		9.	Bid Bond (per page 14, item 3.1.2 or page 14, item 3.2.2) is attached.
		10.	Claims narrative submitted (per page 15, item 3.4 and page 21, EXHIBIT IV).
		11.	Were any coverage and/or other services deviations submitted on page 22, EXHIBIT V (per page 13, item 1.3)?
		12.	Does insurance company have current Best Rating of "A++", "A+", "A" or "A-", Class VIII or higher (Per page 8, item 1.1.2)?
		13.	Were premium rates indicated on EXHIBIT II, page 19 (per page 11, item 7. and page 13, item 2.1)?
		14.	Errors and Omissions Certificate (per page 15, item 3.3) is attached.

<u>EXHIBIT VI</u>

BIDDER'S CHECK LIST

YES	NO		
		15.	Were premium quotations indicated on EXHIBIT I, page 18 (per page 13, items 2.1 and 2.2.)?
		16.	Was commission return percentage factor reflected on EXHIBIT I, page 18 (per page 14, item 2.4)?
		17.	Are responses to questions on EXHIBIT III, page 20 in compliance with requirements in Item 1.1.2 on page 8?
		18.	Has Exhibit VII, page 25 been signed?

EXHIBIT VII

NON-RETURNABLE SECTION

The following information is available on line at the ORM web site (http://www.doa.louisiana.gov/orm/uwnewbid.htm). The informational documentation does not not need to be printed and returned with your completed bid document. However, this page must be returned as part of the bid quotation. If this page is not signed and returned, the submitted bid will be disqualified.

In the event of any discrepancies between the insurance requirements delineated in these specifications and the underlying policy included herein, the bid specifications **shall** govern.

Schedules
Schedule A – RSD Property Loss Report
Schedule B – RSD Schedule of Property Values
Schedule C – RSD Buildings with Replacement Costs Over \$1,000,000
,,
Schedule D – RSD School Construction Types Schedule E – Underlying RSD Property Self-Insurance Policy

By signing this page, the bidder/contractor	acknowledges	that the	above	schedules	have	been
received in full and reviewed.						
		Signat	ture of	Bidder/Con	tractor	•